



Watershed Conservative Model

Investment Objective

The Watershed Conservative Model seeks to provide investors with a regular defensive income stream and some capital growth over the medium to longer term (at least 5 years) through exposure to a diversified portfolio of assets.

The objective of the Watershed Conservative Model is to outperform the Financial Express Unit Trust Peer Group Multi Asset Moderate Index after costs.

Investment Strategy

The Portfolio is an actively managed, diversified portfolio of securities across both growth assets such as Domestic and Global Shares, Property Trusts, Exchange Traded Funds and defensive assets such as cash and fixed interest securities. The portfolio will generally hold approximately 40% in growth assets and 60% in more defensive assets over time, but the mandate has deliberately broad target ranges allowing implementation of tactical asset allocation given our macro-economic views and expected asset class and sector returns.

Key Portfolio Features	
Inception	June 2016
Benchmark	FE UT PG Multi Asset Moderate Index
Management Fee	0.55% p.a (inc GST)
Investment Horizon	5 years +
Number of Holdings	Typically 80 – 110

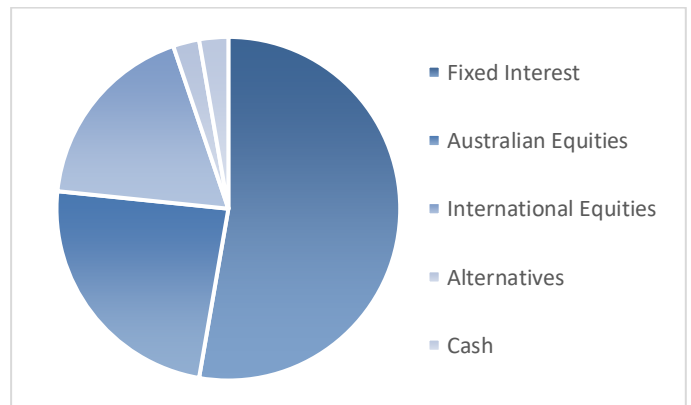
The Portfolio is designed for investors who...

- Seek long term capital growth & some tax-effective income
- Have a longer – term investment horizon of at least five years and accept the risk of moderate to minimal price fluctuations.

Portfolio Structure

Sector Allocations	Range	Strategic
Cash	0-40%	10%
Fixed Interest	40-80%	45%
Listed Property	0-10%	5%
Australian Equities	10-50%	20%
International Equities	10-40%	15%
Alternative Assets	0-15%	5%
TOTAL		100%

Underlying Assets	Tactical
Cash	2.7%
Watershed Income	52.7%
Watershed Australian Share	17.7%
Watershed Emerging Leaders	6.2%
Watershed International	12.2%
Watershed International ETF	6.0%
Watershed Alternatives	2.5%



Performance

Net Performance (%)	1m	3m	6m	1yr	2yr	3yr	5yr	7yr	Inception*
Watershed Conservative Portfolio	0.30%	0.66%	5.82%	9.49%	6.82%	5.20%	6.28%	6.22%	6.76%
FE Multi Asset Moderate Index	0.75%	0.62%	4.49%	5.46%	3.45%	1.45%	2.65%	2.96%	3.16%
Relative Performance	-0.45%	0.04%	1.33%	4.02%	3.36%	3.76%	3.63%	3.26%	3.61%

*Inception – June 2016

Performance Fee Disclosure The table above sets out the investment performance returns (AFTER investment management fees, but BEFORE administration fees and taxes) for the portfolio. The performance returns have been calculated on a daily basis taking into account brokerage costs, and are accumulated for the period shown. Returns are shown as annualised if the period is over 1 year, or as total returns otherwise.